

COFFEE EXPO VIETNAM 2018 Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

SUMMARY SHOW REPORT

Coex Vietnam would like to express our sincere thanks to all exhibitors, buyers, supporters, media partners, visitors, for supporting and contributing to the success of Vietnam Int'l Coffee Expo 2018.

The 3th Coffee Expo Vietnam 2018 has seen participation form some of the largest domestic and foreign retail and franchise business, providing an unprecedented opportunity for business owners, shop owners and investors who are looking for new business opportunities in the coffee and F&B industry.

EXHIBITION OVERVIEW

Exhibition Name	Coffee Expo 2018
Organizer	COEX – VINEXAD – VICOFA
Date	November 1 st – 3 rd , 2018 10:00 – 17:00
Venue	SECC 799 Nguyen Van Linh St., Dist. 7, HCMC.
Scale	260 Brands, 280 Booths, 10 Countries
Co-located Show	Vietnam Int'l Retailtech and Franchise show 2018









EXHIBITION ANALYTICS

100% Of Exhibitor found their customer and potential buyer

97% Of Exhibitors very satisfied

84% Of Exhibitor estimated participation in 2019

Premium Coffee	reen Beans, Roasted Beans, Capsule	
& Tea	iffee, Instant coffee, Tea, Beverage	
Ingredients	Syrup, Sauce, Powder, Smoothie, Puree	
Coffee & Tea	Home Café products, Tea ware, Small	
Related products	Appliance, Interior tools	
Machinery &	Coffee Machine, Related Machinery,	
Facilities	Facilities	
Desserts	Bakery, Ice-cream, Chocolate, Cheese	
Education &	Related media, Education Center,	
Consulting	Consulting	



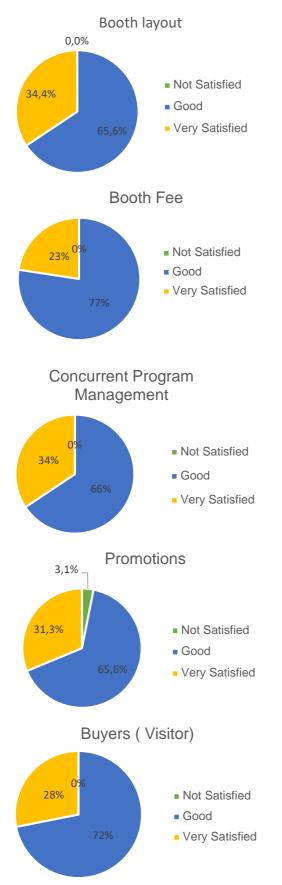




COFFEE EXPO VIETNAM 2018 Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

EXHIBITOR ANALYTICS





The organizers are very supportive, the quality of the exhibition is greatly increased, people come to visit very crowded, not only partners but also retail customers, is a good opportunity to promote products.

Mr. Tran Nhat Quang La Viet Coffee - Vietnam

Thank to Coffee Expo, we have some nice contact. I felt like we will definitely grow bigger market next year

> Mr. Join IMF Roaster - Italia





We're very happy to see many positive reactions of Vietnamese people. Even though we can have some drawbacks, Vietnamese show many interest and we really appreciate it.

> Mr. Sung Jae Youm EL.T Co., Itd - Korea

This is the first time we are participated in this exhibition, Im very happy that interact with Vietnamese

Mr. Samate Save Gain - India





We are from GCEF, including 14 different companies in the coffee industry. Coming to the Coffee Expo, we found a lot of opportunities, and will definitely attend the following years

Mr. Pan Junfei Greater China Coffee Industry Elite Forum



COFFEE EXPO VIETNAM 2018

Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC



129

11%

8%

13%



VISITOR PROFILE

- Hote/ Resort
- Coffee/ Dessert related bussinesses operator
- Coffee shop/ franchise owner
- Press/ Publisher
- International/ Foreign Organization
- Preliminary founders, store owners, investors and occupants
- Importers, exporter and trading company
- Consulting
- Government/Public Oranization
- Building & Construction
- Multinational Wholesale/ Retail businesses
- Barista/ Patisserie
- Other

PURPOSE OF VISIT

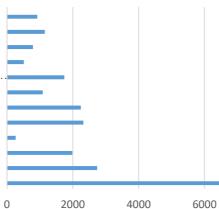




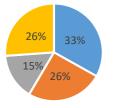








PURCHASING POWER



- Final Decision MakerMedium Decision Maker
- Recommendation
- No Influence



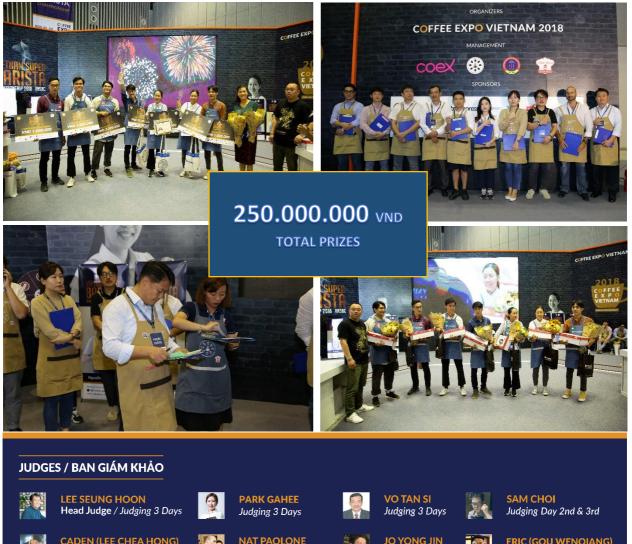


COFFEE EXPO VIETNAM 2018 Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

CONCURRENT EVENT - VIETNAM SUPER BARISTA CHAMPIONSHIP 2018 We would like to specially thank to:





CADEN (LEE CHEA HONG) Judging 3 Days

NAT PAOLONE Judging Day 2nd & 3rd



JO YONG JIN Judging 3 Days

ERIC (GOU WENQIANG) Judging 3 Days



COFFEE EXPO VIETNAM 2018 Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

CONFERENCE

• Topic: "The secret of China market"

01/11	Cùng đối tác:	Collee
TỔNG QUAN PH	IÁT TRIỂN THỊ TRƯỜNG CÀ PHÊ TRUNG QUỐC THÔNG QUA BIG DATA	
TONY WONG	Giám khảo cuộc thi Barista thế giới 2012 – 2018	13 14
CON ĐƯỜNG	CHIẾN THẮNG CỦA NHỮNG NHÀ VÔ ĐỊCH VIỆT NAM - TRUNG QUỐC	
WANG XUECHAO	Vô địch 2015 WLACC (Cuộc thi pha chế cà phê của Trung Quốc)	
JEFFRY PAN	Nhà vô địch 2017 WBCC (Cuộc thi Barista thế giới của Trung Quốc)	14
ZHU JINGUI	Nhà vô địch 2018 WBCC (Cuộc thi Barista thế giới của Trung Quốc)	16
HOANG THAO	Nhà vô địch Vietnam Super Barista Champion 2017	
SÅN XU	ẤT THÔNG MINH TRUNG QUỐC: QUÁ KHỨ VÀ TƯƠNG LAI	
PAN JUNFEI	Chủ tịch DA ZHEGN GROUP	
WANG GENZU	Nhà sáng lập JGROUP FOOD & BEVERAGE (SHANGHAI) CO., LTD.	16
ZHANG JIAHUI	Chù tịch SHANGHAI CHENGYU PACKAGING CO,. LTD.	17
02/ 11		
TỪ CANH TÁC CÀ PH	Ê ĐẾN PHÁT TRIỂN THỊ TRƯỜNG . TRAO ĐỔI VĂN HOÁ CÀ PHÊ VIỆT - TR	UNG
FANG CHENG - LUN	Nhà vô địch giải Taiwan Crown 2016 & 2018	13
DONG ZHIHUA	Tham gia chương trình "Dự án kiểm tra trung gian cà phê hòa tan" do Bộ Nông nghiệp tổ chức vào năm 1986	14
TRAO ĐỔI	VÀ CHIA SԻ VỀ CÀ PHÊ RANG XAY GIỮA 2 NƯỚC VIỆT - TRUNG	
TONY WONG	Giám khảo cuộc thi Barista thế giới 2012 – 2018	14
ELEPHANT CHOU	2014/2015/2016, Giải vàng Hội nghị Quốc tế Thưởng thức cà phê Ý	15
CHUỗI ĐỐI THOẠI VÌ	Ê CÁCH QUÂN TRỊ GIỮA 3 NGƯỜI KHỔNG LỒ CỦA VIỆT NAM - TRUNG QI	JŐC
BRYAN LOO	Nhà sáng lập Loobbrand với hơn 200 chi nhánh	15
WU CHIEN-SHEN	Đồng sáng lập "Buer Tea shop", Người sáng lập "ELITEA"	16







• Topic: "From farm to cup"





COFFEE EXPO VIETNAM 2018

Coffee, Tea, Bakery & Dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

ONE DAY TRAINING CLASS







www.vietcoffeefair.com



COFFEE EXPO VIETNAM 2018 Coffee, Tea, Bakery & Dessert

iee, iea, dakery & dessert

SECC - 799 Nguyen Van Linh, D.7, HCMC

